



Import Export Support

confidence through clarity

CLIPBOARD CASE STUDY

Allard Support UK



How PIVA paved the way forward for Allard

Peter Roe is the MD of Allard Support UK Ltd. based in Dundalk in the Republic of Ireland, manufacturing a wide range of Orthotic equipment. Peter's flagship products are Ankle Foot Orthotics, carbon fibre foot supports used by the NHS across Britain. Peter could see that, as Brexit approached, it would be vital to make sure his customers continued to receive deliveries after 1st January 2021.

The issue

Everyone could see that the new arrangements, increased paperwork and new checks would mean delays at the new border after Jan 1st, so Peter Roe made sure that Allard's systems were as ready as they could be.

But there was, as Peter says "The phenomenon called UK Import VAT which no-one seemed to know about". Peter found that freight companies didn't have systems in place to handle Import VAT in the way HMRC required. This left the possibility that on receipt of a delivery, Allard's customers could be asked to pay an additional cost before the freight company would hand over the packages. Clearly not a situation customers would relish.

The solution

Peter Roe contacted Tracey Renshaw at Import Export Support and found someone who not only understood the issues but could help him plan a solution. As Peter says, "I immediately knew that she knew her subject".

Tracey talked Peter through Postponed Import VAT

**"Tracey Renshaw
was in tune with my
problems"**

Peter Roe, M.D.
Allard Support UK

allard
Support for Better Life!



“We’ve made a lot of progress and Tracey has been a big part of helping us navigate a path”

Peter Roe, Managing Director, Allard Support UK

Images: Allard’s range includes children’s wrist supports and BlueRocker foot supports

Accounting (PIVA), HMRC’s preferred system for accepting Import VAT payments and between them they worked out the right approach for Allard. Armed with the information, Peter went back to his freight company and established a system whereby the Import VAT is signalled to the customer on the HMRC system and then dealt with by the customer in their normal monthly VAT returns, thus eliminating the requirement for COD (Cash On Delivery).

The results

The new system is up and running and working smoothly, and NHS patients are continuing to get the orthotic equipment they need. Customers see their Import VAT in their monthly or quarterly VAT submissions and are able to reclaim it in the usual way. Import VAT is paid to HMRC’s satisfaction and, importantly, Allard’s customers are not faced with unexpected extra costs. Peter sums up the project: “We’ve made a lot of progress and IES has been a big part of helping us navigate a path.”

To find out how IES can help your business:

Call Tracey Renshaw on 07710 238113

Email: tracey@importexportssupport.co.uk

Go to: importexportssupport.co.uk



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IN BRIEF

Postponed Import VAT Accounting (PIVA)

- Applies to traders who are registered for VAT in the UK
- Your GB EORI number must be included on the customs import declaration
- Applies to goods which are imported into Great Britain (England, Scotland, and Wales) from anywhere outside the UK
- Traders do not need to be authorised to do this
- PIVA can be used not just on EU trade but for import VAT on worldwide trade.